

# Powering ahead



**Energie- und  
Kraftanlagen**

EIN UNTERNEHMEN DER ALPIQ GRUPPE

Corporate presentation

March 2010





The companies in the Energie- und Kraftanlagen Group are **leading providers** of infrastructure services for **all aspects** of energy generation and transmission and for the network technology sector.



As a result of their market-oriented structure, all group companies offer top quality combined with reliability and **excellent value for money**. **Speed, flexibility and proximity** to customers are the hallmarks of the group in Germany and Eastern Europe.



The Energie- und Kraftanlagen Group has been involved in the extension of energy supply infrastructure for more than 90 years. In that time it has made many **significant contributions** to market development. Regarding to her markets, the Energie und Kraftanlagen Group is one of the **largest and most efficient** suppliers to Germany and neighbouring countries.



# Board of Management



**Herbert Niklaus**  
Chairman  
Sales/Technology  
Industrial and Power Plant  
Engineering




**Dr. Steffen Otto**  
Sales/Technology  
Energy Transmission  
Technology



**Michael Heeß**  
Chief Administrative Officer  
Head of Financial Services

# Locations in Germany



 **GA Hochspannung  
Leitungsbau**

 **GA Energieanlagen  
Nord**

 **Frankenluk  
Energieanlagen**

 **GA Energieanlagen  
Süd**


 **GA Netztechnik**

  **Energie- und  
Kraftanlagen**

 **Kraftanlagen  
Hamburg**

 **Kraftanlagen  
Heidelberg**

 **Kraftanlagen  
München**

 **Head office of a group company**

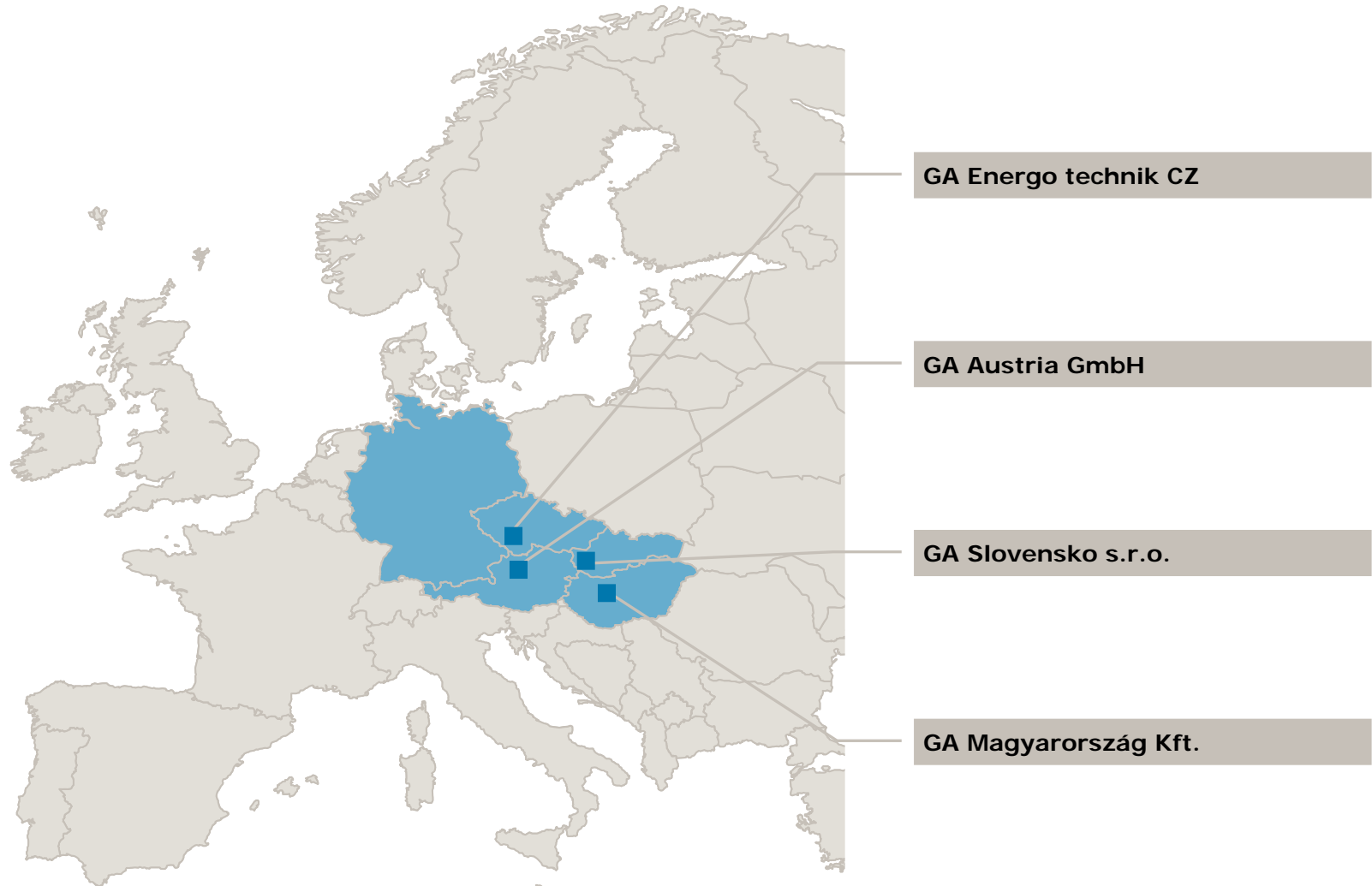
 **Offices**



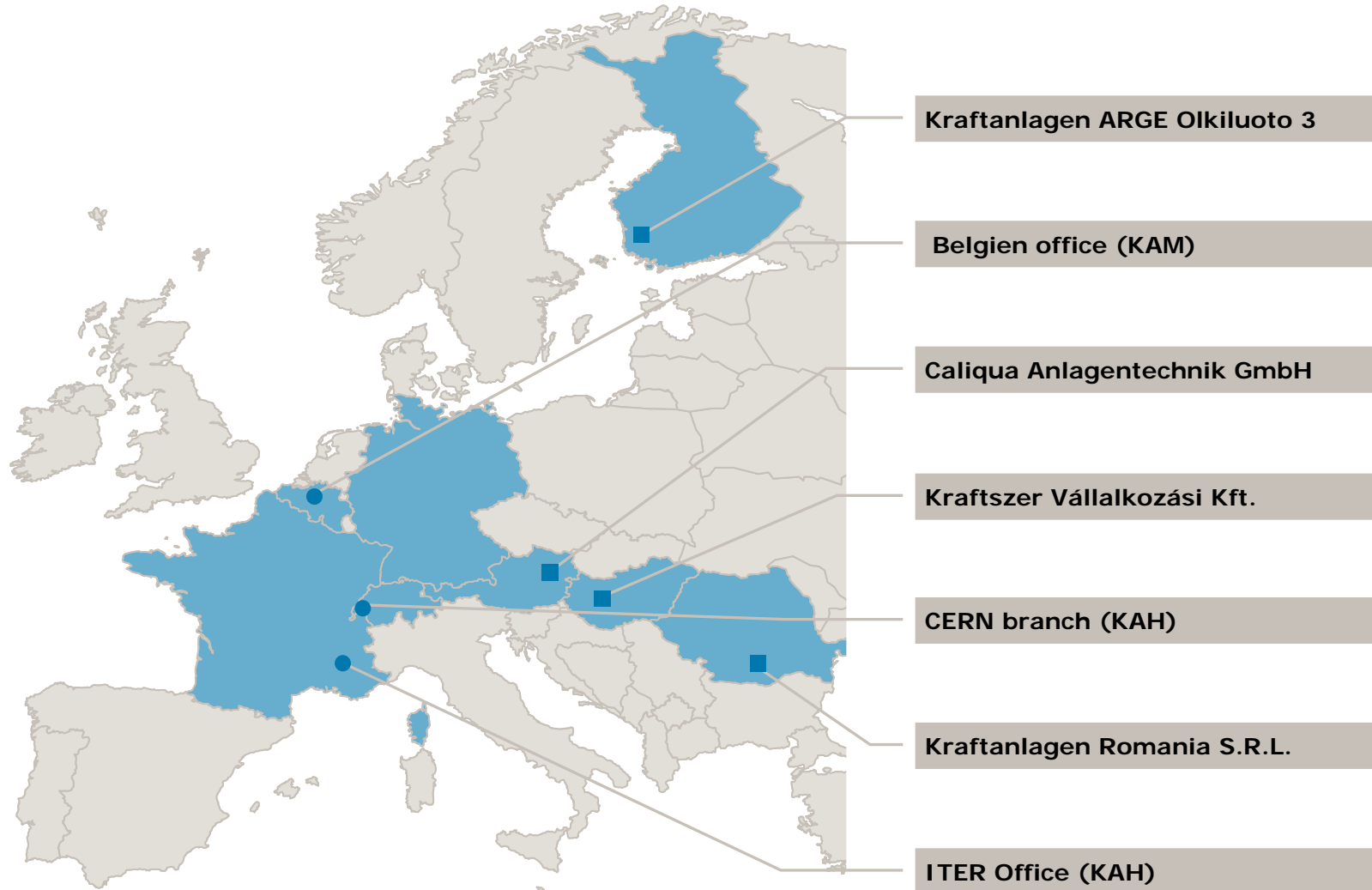
October 2009

# Locations in Central Europe

## Energy Transmission Technology



# Locations in Central Europe Industrial & Power Plant Engineering





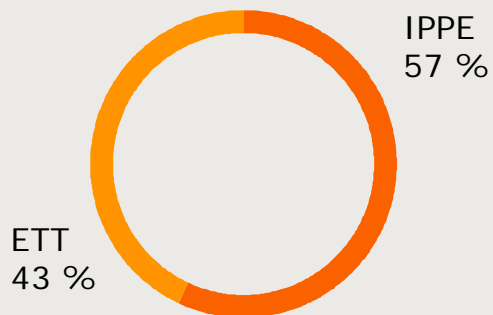
# Key figures in 2008



## Net sales

in EUR million

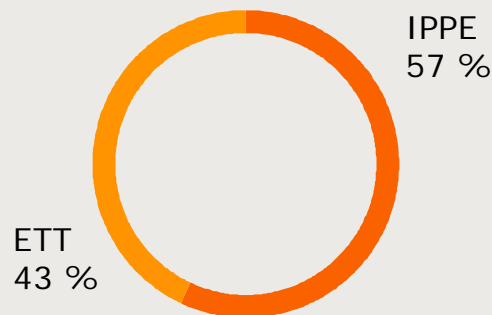
Industrial and Power Plant Engineering	528,8
Energy Transmission Technology	403,0
Consolidation effects	-4,3
<b>EuK Group</b>	<b>927,5</b>



## Order intake

in EUR million

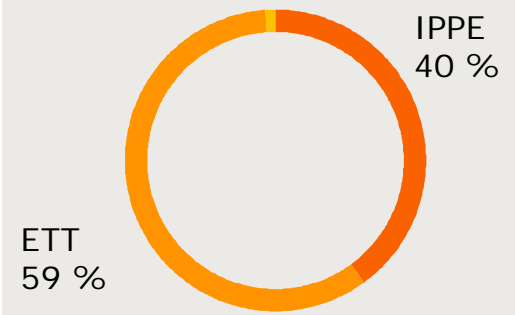
Industrial and Power Plant Engineering	537,9
Energy Transmission Technology	400,9
Consolidation effects	-1,2
<b>EuK Group</b>	<b>937,6</b>

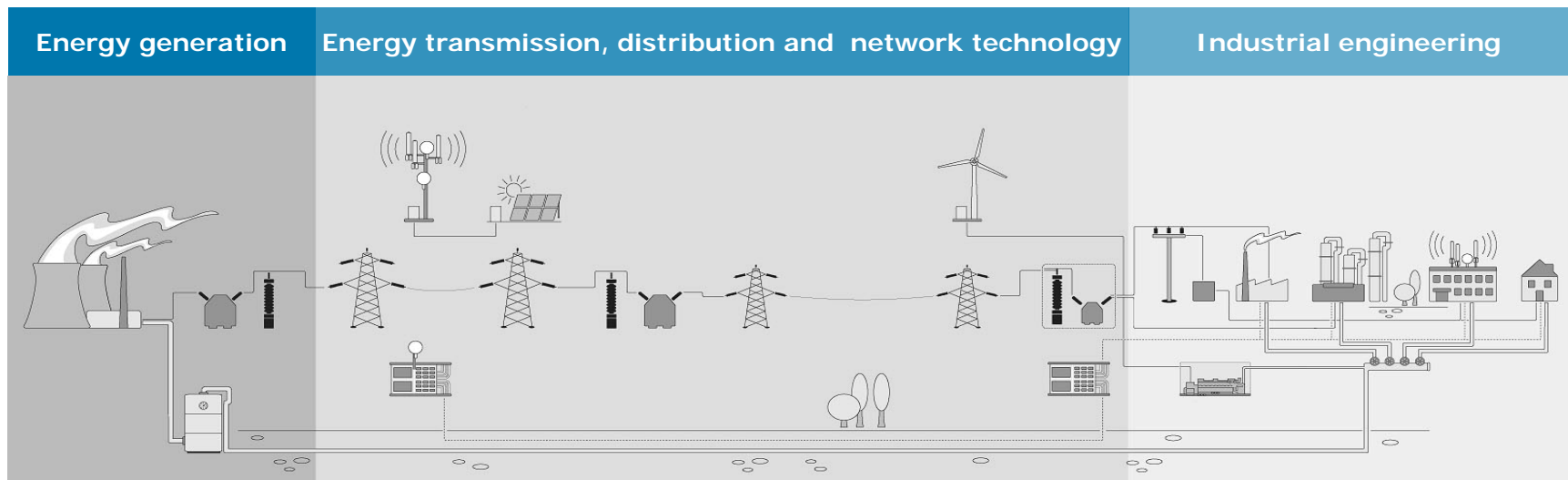


## Employees

as at December 31st

Industrial and Power Plant Engineering	1.891
Energy Transmission Technology	2.819
Holding	31
<b>EuK Group</b>	<b>4.741</b>

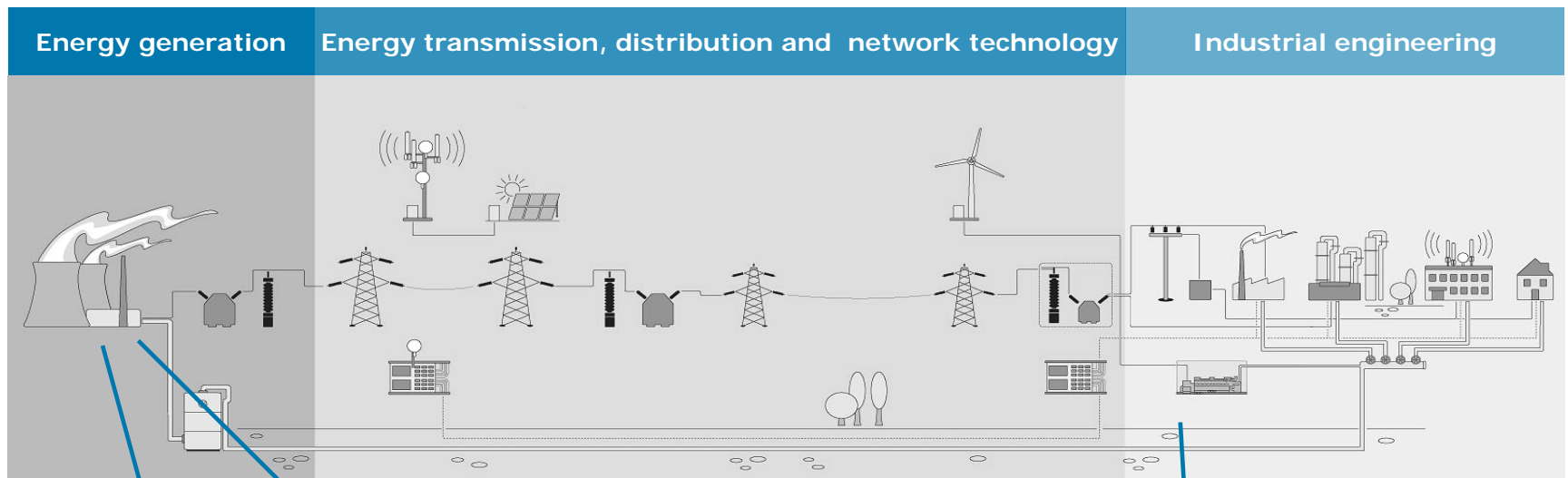




The companies in the Energie- und Kraftanlagen Group offer a full range of technical services for infrastructure covering the entire value-added chain from energy generation through transmission and distribution to use. It also provides a full range of network technology services.



# Energy Generation



**Power stations (conventional and nuclear)**

- Validated pipework supplier for all temperature and pressure ranges
- HVAC units

**Nuclear technology**

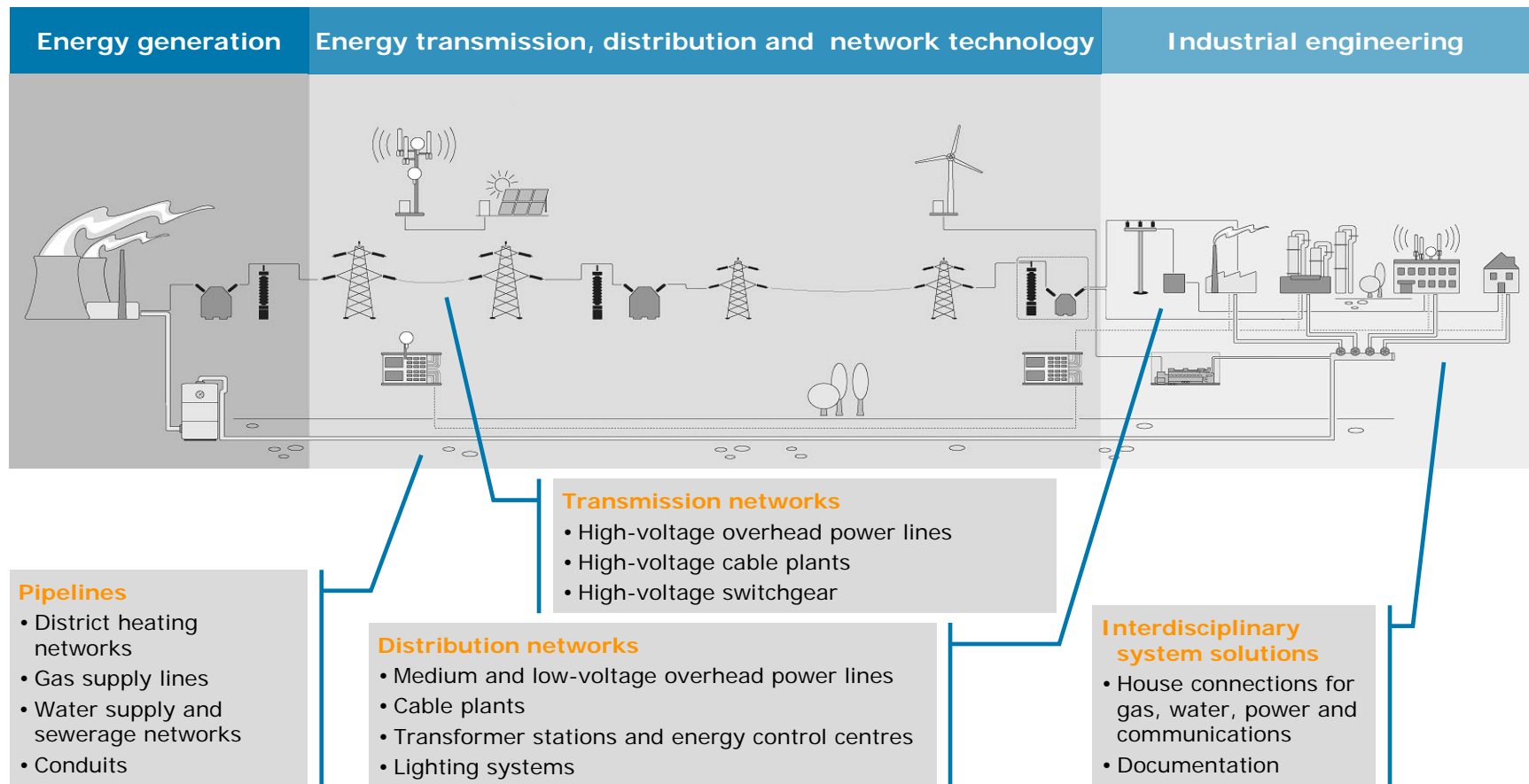
- Engineering / technical calculations
- Components
- Disposal, dismantling, radiation protection

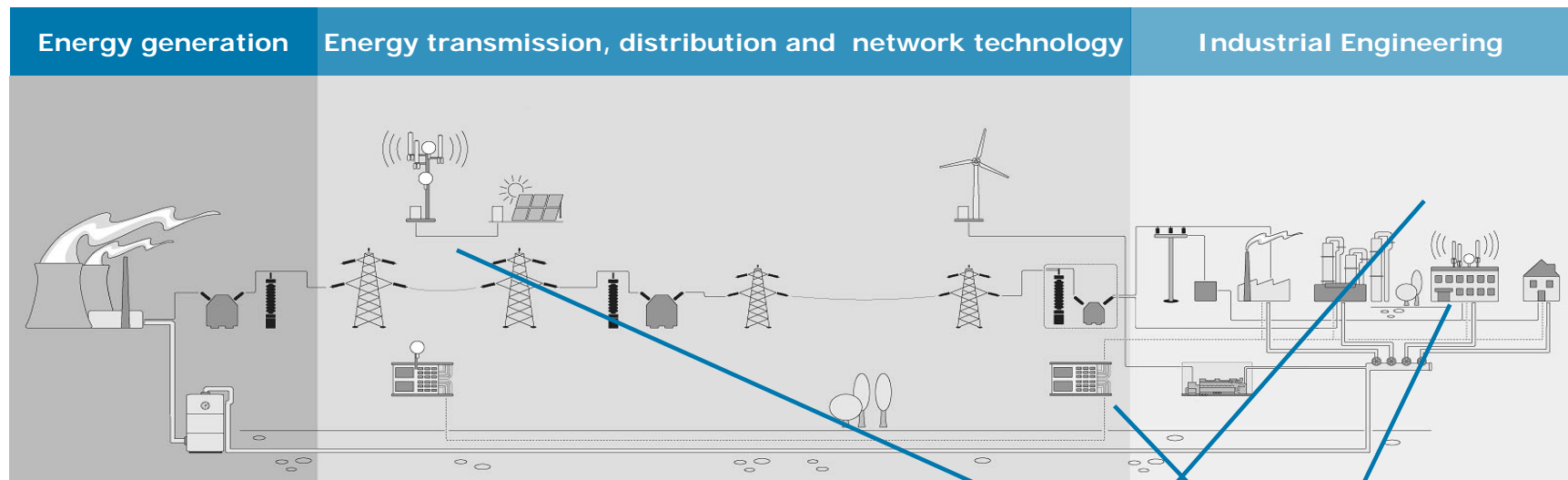
**Small-scale power plants**

Turnkey erection of

- Gas and steam generators
- Biomass generators
- Cogeneration plants
- Hot water and steam generators
- All-round supplier of incinerator systems

# Energy Transmission and Distribution



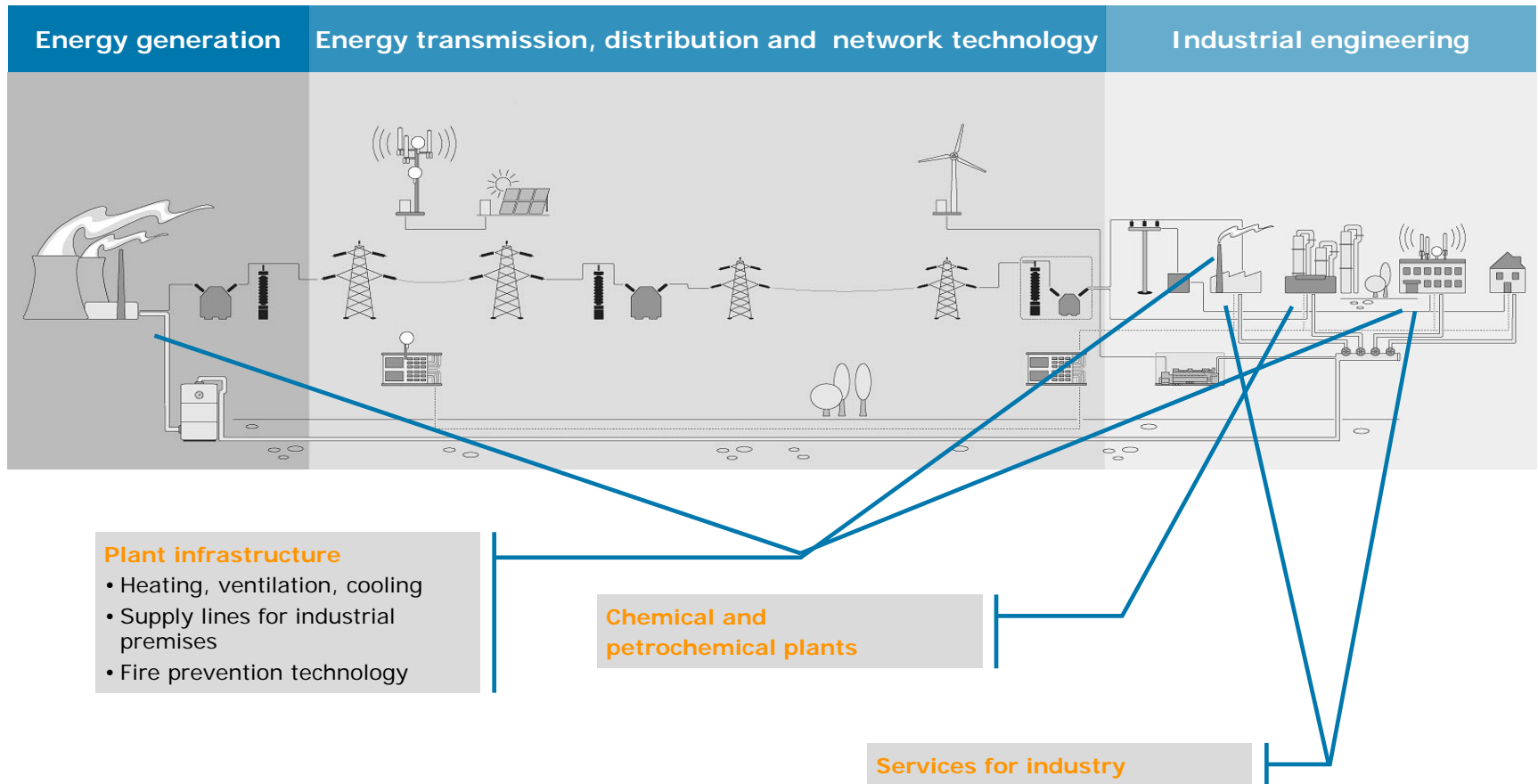


## Communications Networks

- Base stations for mobile networks
- In-building reception
- Radio relay systems
- Wireless broadband access
- Systems technology

## Fixed-Line Communications

- Copper cables, fibre optic and broadband technology
- Switching and transmission technology
- Systems technology
- Access networks
- Telematics
- Rail communications technology



# Key account customers

## Utilities and municipal corporations



**e-on**

**RWE**

**VATTENFALL**

**EnBW**

**Süwag**  
Energie

**ENSO**

**N-ERGIE**

**thuga**  
AKTIENGESELLSCHAFT

**badenova**

**MVV**

**EGT**

**Mainova**  
Strom Erdgas Wärme Wasser

**EVF**  
Stadtwerke Fröndenberg

**SWM**  
Stadtwerke München

**Stadtwerke Augsburg**  
Energie, Wasser, Verkehr.

**SWH**  
Stadtwerke Heidelberg Aktiengesellschaft  
Ihr Dienstleistungspartner

**STADTWERKE  
FORCHHEIM**

**enercity**  
positive energie

**STADTWERKE PEINE**  
service energie umwelt

**SWR**  
STADTWERKE REUTLINGEN

# Key account customers

## Industry and service sector



# Key account customers

## Transport and communications companies



THALES



STRABAG



LEONHARD WEISS  
BAUUNTERNEHMUNG

e-plus<sup>+</sup>

ARCOR



NORTEL  
NETWORKS

O<sub>2</sub>

KabelBW



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