

Powering ahead



EIN UNTERNEHMEN DER ALPIQ GRUPPE

Corporate presentation
August 2011





The companies in the Energie- und Kraftanlagen Group are **leading providers** of infrastructure services for **all aspects** of energy generation and transmission and for the network technology sector.



As a result of their market-oriented structure, all group companies offer top quality combined with reliability and **excellent value for money**. **Speed, flexibility and proximity** to customers are the hallmarks of the group in Germany and Eastern Europe.



The Energie- und Kraftanlagen Group has been involved in the extension of energy supply infrastructure for more than 90 years. In that time it has made many **significant contributions** to market development. Regarding to her markets, the Energie und Kraftanlagen Group is one of the **largest and most efficient** suppliers to Germany and neighbouring countries.

Board of Management



Herbert Niklaus
Chairman



Ludwig Geißinger
Sales/Technology
Industrial and Power Plant
Engineering



Michael Heeß
Chief Administrative Officer
Head of Financial Services



Dr. Steffen Otto
Sales/Technology
Energy Transmission
Technology

Organisational Chart



Alpiq Anlagentechnik GmbH

Herbert Niklaus (Chairman)

Ludwig Geißinger

Dr. Steffen Otto

Michael Heeß

Kraftanlagen München GmbH

Geißinger, Gremm, von Laer

GA Energieanlagenbau Süd GmbH

Tiefenbach, Winkler

Controlling

Kisling

Human Resources

Ullram

Kraftanlagen Heidelberg GmbH

Dorn

GA Energieanlagenbau Nord GmbH

Ebermann, Figge

Finance and Accounting

Marten

Legal and Insurance

Dr. Haerberlin

Kraftanlagen Hamburg GmbH

Petersmeier, Pokoiewski

Frankenluk Energieanlagenbau GmbH

Trautner, Dr. Seitz

Taxes

Hoffmann

Marketing Services

Immig

Kraftszer Vállalkozási Kft.

Jászberényi, Kisling (i.PU)

GA Hochspannung Leitungsbau GmbH

Freund, Heinze, Seifen

Internal Auditing

Neidhardt

IT / Purchasing

Echterbeck

GA Netztechnik GmbH

Höllig, Killesreiter, Schick

Operational Units

Financial Services

Management Services

Locations in Germany



 **GA Hochspannung
Leitungsbau**

 **GA Energieanlagen
Nord**

 **Frankenluk
Energieanlagen**

 **GA Energieanlagen
Süd**


 **GA Netztechnik**

  **Energie- und
Kraftanlagen**

 **Kraftanlagen
Hamburg**

 **Kraftanlagen
Heidelberg**

 **Kraftanlagen
München**

 **Head office of a group company**

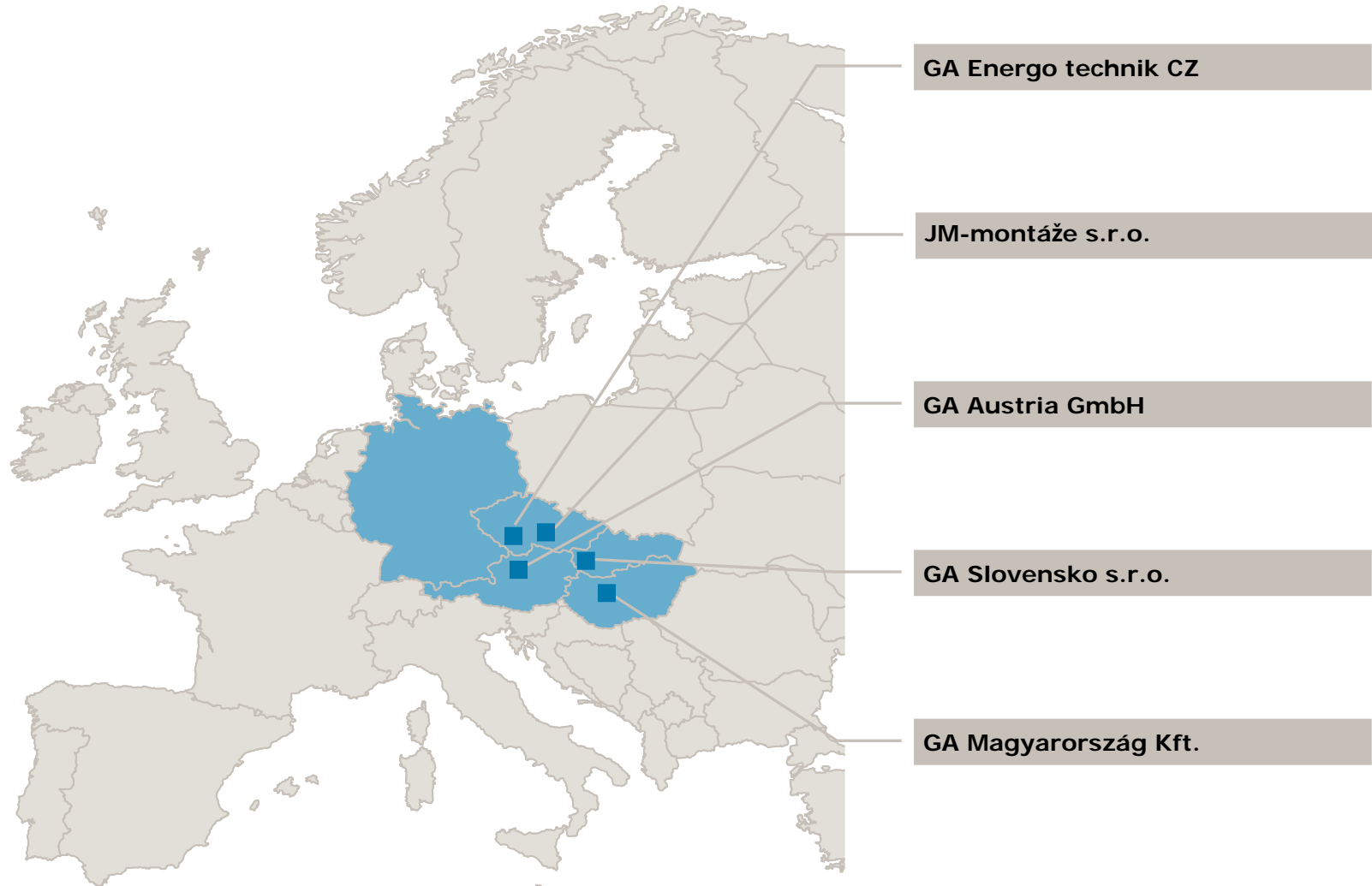
 **Offices**



August 2011

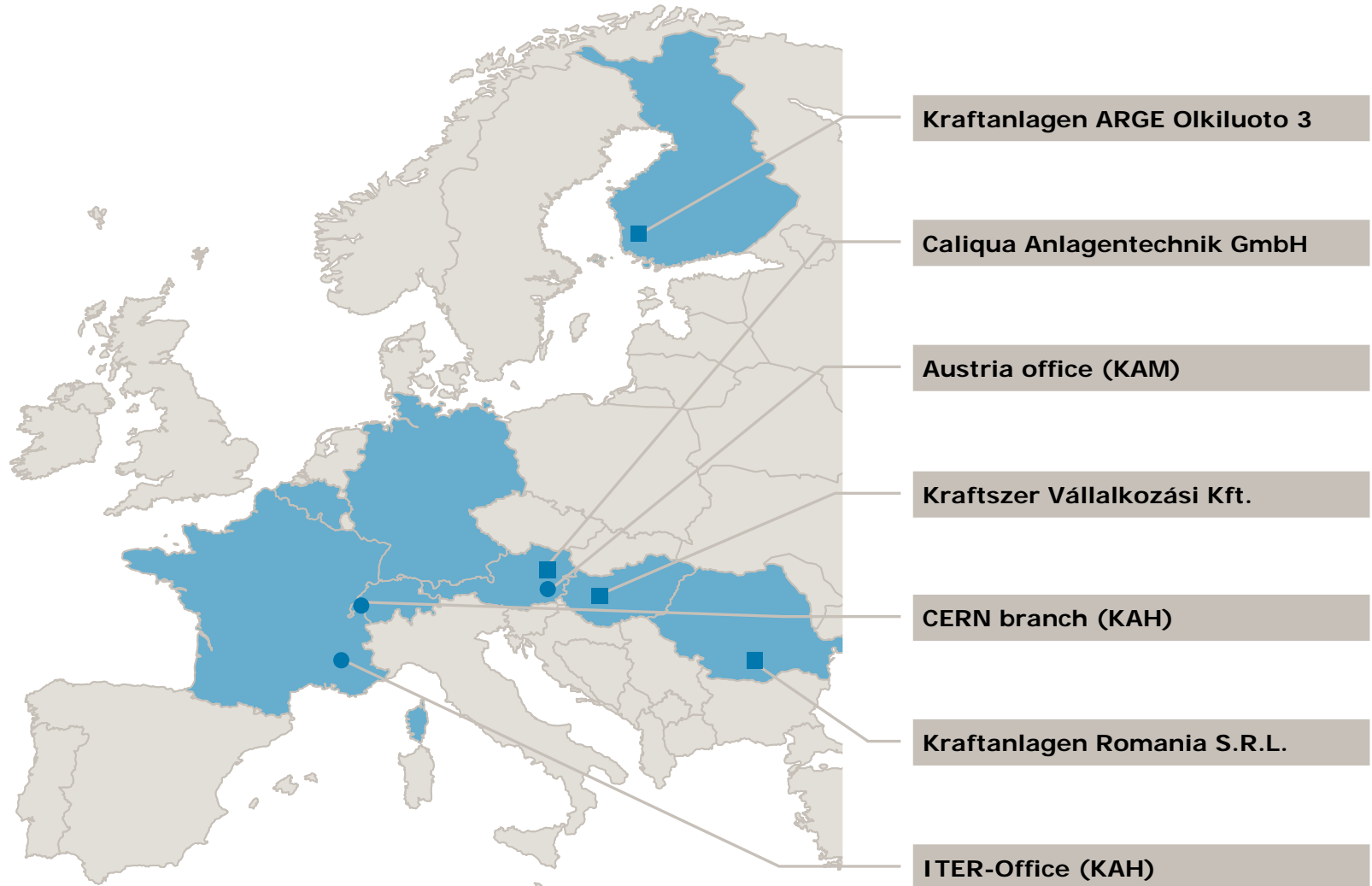
Locations in Central Europe

Energy Transmission Technology



Locations in Central Europe

Industrial & Power Plant Engineering



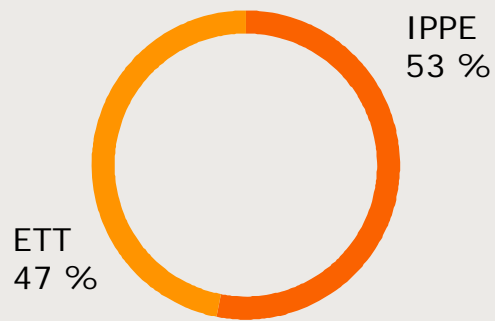
Key figures in 2010



Net sales

in EUR million

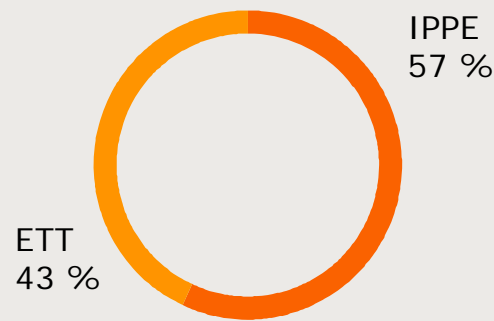
Industrial and Power Plant Engineering	506,7
Energy Transmission Technology	441,8
Consolidation effects	-0,8
EuK Group	947,7



Order intake

in EUR million

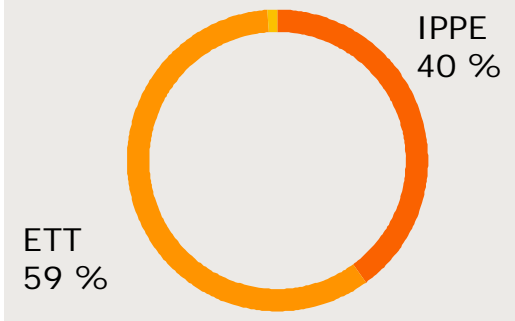
Industrial and Power Plant Engineering	610,9
Energy Transmission Technology	457,1
Consolidation effects	-0,5
EuK Group	1.067,5

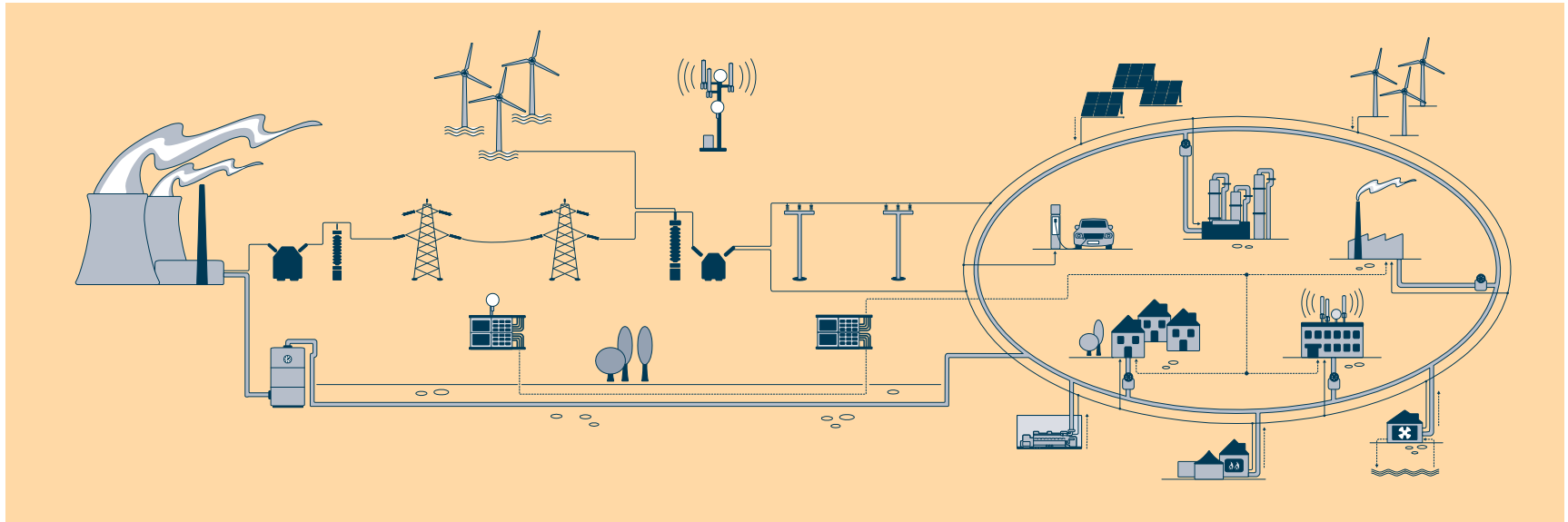


Employees

as at December 31st

Industrial and Power Plant Engineering	1.976
Energy Transmission Technology	2.946
Holding	34
EuK Group	4.956

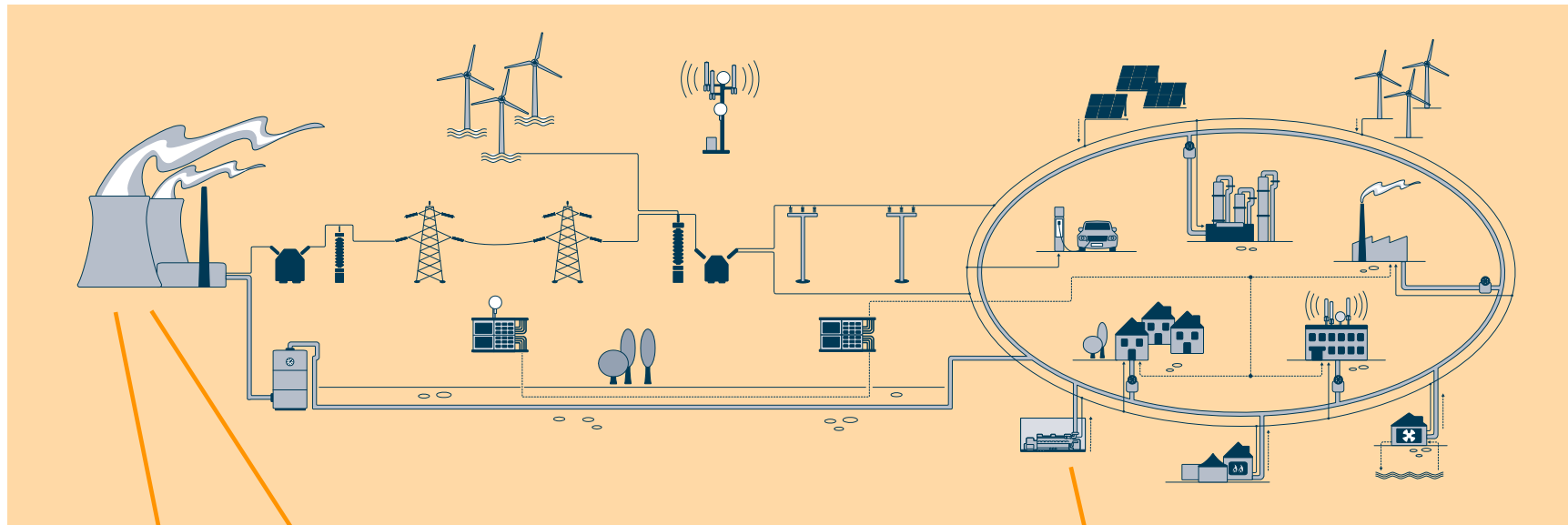




The companies in the Energie- und Kraftanlagen Group offer a full range of technical services for infrastructure covering the entire value-added chain from energy generation through transmission and distribution to use. It also provides a full range of network technology services.



Energy Generation



Power stations (conventional and nuclear)

- Validated pipework supplier for all temperature and pressure ranges
- HVAC units

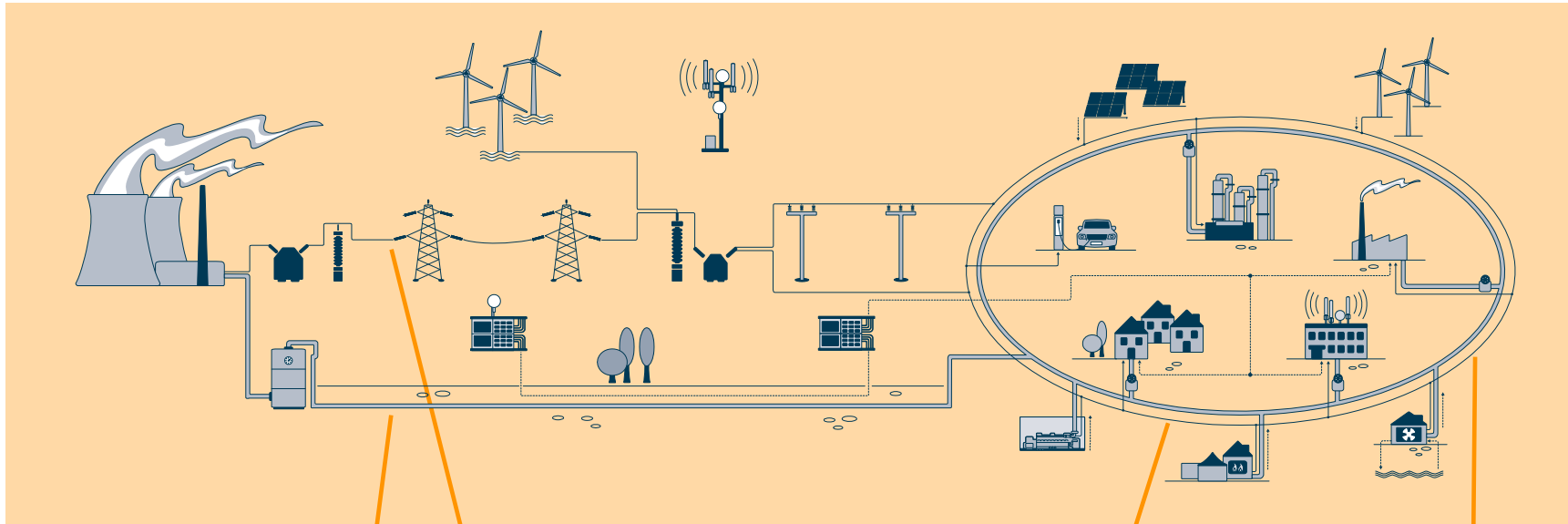
Nuclear technology

- Engineering / technical calculations
- Components
- Disposal, dismantling, radiation protection

Small-scale power plants

- Turnkey erection of
- Gas and steam generators
 - Biomass generators
 - Cogeneration plants
 - Hot water and steam generators
 - Energy systems for waste incinerators

Energy Transmission and Distribution



Pipelines

- District heating networks
- Gas supply lines
- Water supply and sewerage networks
- Conduits

Transmission networks

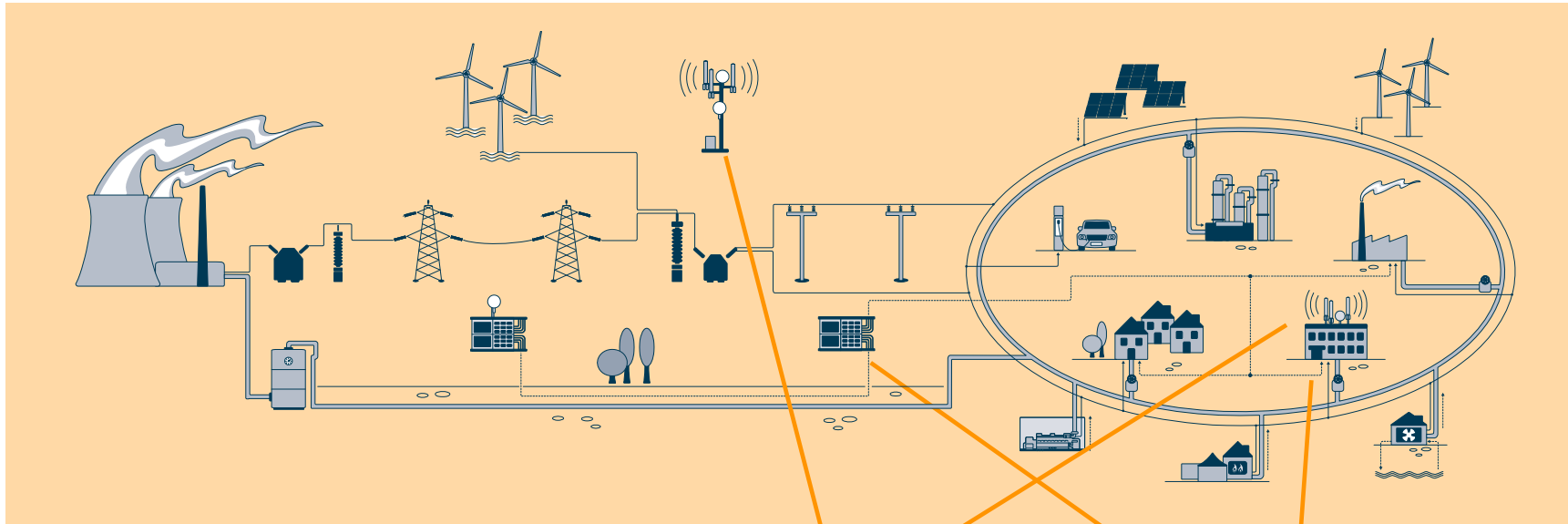
- High-voltage overhead power lines
- High-voltage cable plants
- High-voltage switchgear

Distribution networks

- Medium and low-voltage overhead power lines
- Cable plants
- Transformer stations and energy control centres
- Lighting systems

Interdisciplinary system solutions

- House connections for gas, water, power and communications
- Documentation

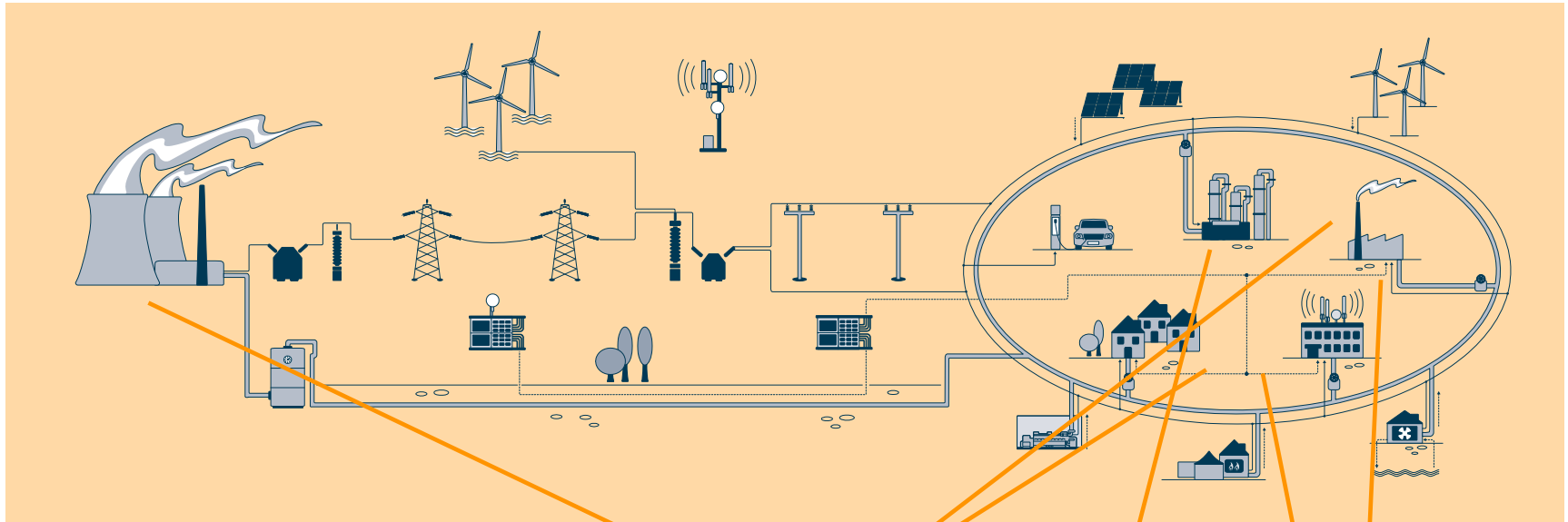


Communications Networks

- Base stations for mobile networks
- In-building reception
- Radio relay systems
- Wireless broadband access
- Systems technology

Fixed-Line Communications

- Copper cables, fibre optic and broadband technology
- Switching and transmission technology
- Systems technology
- Access networks
- Telematics
- Rail communications technology



Plant infrastructure

- Heating, ventilation, cooling
- Supply lines for industrial premises
- Fire prevention technology

Chemical and petrochemical plants

Services for industry

Key account customers

Utilities and municipal corporations



VORWEG GEHEN



Key account customers

Industry and service sector



Key account customers

Transport and communications companies



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BAUUNTERNEHMUNG



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